



**Executive Committee Meeting Agenda
May 23, 2023, 11:00 a.m.**

<https://us02web.zoom.us/j/89431209408>

Meeting ID: 894 3120 9408

Passcode: 208963

Call to Order: Andy Welch

Business:

1. Investment & Finance Committee
 - a. 1Q 2023 Partner Activity Report (p.1- Info only)
2. Grant Committee
 - a. 2023 Grant Recommendations (p.2-3 Info only)
3. Audit Committee – Ken
 - a. 1Q 2023 Financials (p.4-6 Info only)
 - b. 2022 Audit Report (Separate documents)
4. Development Committee
5. Nominating Committee
6. Executive Director Report - Pam
 - a. 1Q 2022 Dashboard (p.7-8)
 - b. Fundriver Status
 - c. EIN Duplicate update
7. Strategic Plan Dashboard Review (p.9-12)

Other Business:

Adjourn

Informational:

Board Meeting presentation be Vitamin Bridge and Crayton Webb's Communications analysis

Episcopal Foundation of Dallas

Monthly Statement

For the period 01-01-2023 through 03-31-2023

GLID	GLID Fund Name	Beginning MV	Deposits	Withdrawals	Income	Realized Gains	Unrealized Gains	Admin Fees	Investment Fees	Ending MV
Agency - Pooled										
	1001 Frank Hughes Estate - St. Luke's	915,048.13	0.00	(13,384.00)	2,999.56	1,821.95	49,693.82	(1,258.19)	(124.09)	954,797.18
	1004 Amistad Mission	1,596,195.84	0.00	0.00	5,290.89	3,208.28	86,426.76	(2,194.77)	(219.48)	1,688,707.52
	1008 Episcopal Health Foundation of Dallas	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	1010 Alice L. Bomar Trust - St. Paul's	39,290.70	0.00	0.00	130.24	78.98	2,127.40	(54.03)	(5.40)	41,567.89
	1011 Church of the Incarnation Pension Trust	2,094,518.76	102,328.00	(19,581.24)	7,160.71	4,343.62	111,829.02	(2,879.96)	(301.20)	2,297,417.71
	1012 Our Merciful Saviour Episcopal Church	78,458.14	0.00	0.00	260.06	157.70	4,248.16	(107.88)	(10.79)	83,005.39
	1015 Annie Harris Norton Fund - Trinity Church	5,163.98	0.00	0.00	17.12	10.37	279.61	(7.10)	(0.71)	5,463.27
	1016 St. Alban's Scholarship Fund	13,141.21	0.00	0.00	43.56	26.41	711.54	(18.07)	(1.81)	13,902.84
	1018 St. John's Episcopal School	3,323,401.88	0.00	0.00	11,016.04	6,679.88	179,947.15	(4,569.68)	(456.97)	3,516,018.30
	1020 St. Mark's Episcopal Church	214,989.64	0.00	0.00	712.62	432.12	11,640.71	(295.61)	(29.56)	227,449.92
	1025 St. Peter's Foundation	249,595.28	0.00	0.00	827.34	501.68	13,514.44	(343.19)	(34.32)	264,061.23
	1027 Parish Episcopal School Fund	1,693,691.49	0.00	(725,500.00)	4,189.62	3,471.90	75,136.53	(2,328.83)	(232.88)	1,048,427.83
	1030 Good Shepherd Episcopal Church	68,989.74	0.00	0.00	228.68	138.67	3,735.48	(94.86)	(9.49)	72,988.22
	1031 Pettrash Scholarship Fund - St. Luke's	16,113.71	0.00	0.00	53.41	32.39	872.49	(22.16)	(2.22)	17,047.62
	1033 The Santiago Foundation - St. James'	866,685.81	0.00	(46,000.00)	2,757.51	1,682.70	47,436.18	(1,191.69)	(113.24)	871,257.27
	1034 St. Augustine's Episcopal Church	98,041.30	383,180.43	0.00	324.98	197.06	5,308.49	(134.81)	(13.48)	486,903.97
	1036 St. Matthew's Cathedral Revolving Fund	728.78	0.00	0.00	2.42	1.46	39.46	(1.00)	(0.10)	771.02
	1037 St. Matthew's Cathedral Endowment Fund	3,564,783.36	0.00	(42,499.00)	11,748.81	7,152.28	192,689.32	(4,901.58)	(488.70)	3,728,484.49
	1038 Holy Nativity Episcopal Church	105,072.45	0.00	0.00	348.28	211.19	5,689.20	(144.48)	(14.45)	111,162.19
	1040 ECR - Building Fund	289,235.08	0.00	0.00	958.72	581.35	15,660.77	(397.70)	(39.77)	305,998.45
	1041 St. Luke's Episcopal Church Restricted Endowment	1,111,685.07	9,124.11	0.00	3,702.81	2,233.57	60,401.09	(1,528.57)	(152.86)	1,185,465.22
	1042 St. Luke's Scholarship Funds - McLaurin	130,511.42	0.00	0.00	432.60	262.33	7,066.60	(179.45)	(17.95)	138,075.55
	1044 St. Thomas the Apostle Episcopal Church	297,422.53	0.00	0.00	985.87	597.80	16,104.08	(408.96)	(40.90)	314,660.42
	1047 St. Andrew's Episcopal Church, McKinney	0.00	150,000.00	0.00	223.49	59.79	588.57	0.00	(6.45)	150,865.40
	2002 E.D. Farmer Foundation	2,330,328.07	0.00	0.00	7,724.32	4,683.85	126,176.69	(3,204.20)	(320.42)	2,465,388.31
	2003 Endowment of the Episcopate	2,314,055.55	0.00	0.00	7,670.38	4,651.14	125,295.60	(3,181.83)	(318.18)	2,448,172.66
	2006 St. Paul Memorial Fund	392,398.78	0.00	0.00	1,300.68	788.70	21,246.61	(539.55)	(53.95)	415,141.27
	2009 Corporation of the Diocese	2,379,950.28	0.00	0.00	7,888.80	4,783.59	128,863.50	(3,272.43)	(327.24)	2,517,886.50
	2013 The Mausoleum Perpetual Care Fund - St. Nicholas	127,345.13	0.00	0.00	422.11	255.95	6,895.17	(175.10)	(17.51)	134,725.75
	2014 Memorial Scholarship Fund	669,224.21	0.00	0.00	2,218.27	1,345.10	36,235.47	(920.18)	(92.02)	708,010.85
	2019 Elizabeth Austin Miller Fund	202,292.45	0.00	0.00	670.54	406.59	10,953.23	(278.15)	(27.82)	214,016.84
	2020 Junker Fund	152,217.74	0.00	0.00	504.56	305.95	8,241.90	(209.30)	(20.93)	161,039.92
	2021 Price Fund	118,834.25	0.00	0.00	393.90	238.85	6,434.33	(163.40)	(16.34)	125,721.59
	2023 William B. Clayton Fund	242,394.20	0.00	0.00	803.46	487.20	13,124.55	(333.29)	(33.33)	256,442.79
	2024 Hiram and LaVerne McCurry Fund	378,065.79	0.00	0.00	1,253.18	759.89	20,470.54	(519.84)	(51.98)	399,977.58
	2026 Bishop Moore Endowment	49,084.55	0.00	0.00	162.70	98.65	2,657.72	(67.49)	(6.75)	51,929.38
	2028 Estate of Estelle Smith	537,094.15	0.00	0.00	1,780.30	1,079.53	29,081.21	(738.51)	(73.85)	568,222.83
	2035 Lawrence Blake Scholarship Trust	820,675.73	0.00	0.00	2,720.29	1,649.52	44,435.86	(1,128.43)	(112.84)	868,240.13
	2036 The Gathering	55,413.25	0.00	0.00	183.68	111.38	3,000.37	(76.19)	(7.62)	58,624.87
	8000 Due To/From Pooled	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Agency - Pooled Totals:		27,542,138.43	644,632.54	(846,964.24)	90,112.51	55,529.37	1,474,259.62	(37,870.46)	(3,797.60)	28,918,040.17
Agency - SJES										
	4018 St. John's Episcopal School - Operating Reserves	2,340,292.58	0.00	0.00	10,332.53	158.92	108,314.37	(3,217.90)	(319.30)	2,455,561.20
Agency - SJES Totals:		2,340,292.58	0.00	0.00	10,332.53	158.92	108,314.37	(3,217.90)	(319.30)	2,455,561.20
Donor Advised										
	3044 Beecherl Advised Fund	315,934.27	0.00	0.00	1,047.22	635.01	17,106.41	(434.41)	(43.44)	334,245.06
	3045 J. C. Brown Memorial Scholarship Fund	326,183.05	0.00	0.00	1,081.20	655.62	17,661.32	(448.50)	(44.85)	345,087.84
	3046 Bishop Stanton Advised Fund	86,846.81	0.00	(5,000.00)	287.88	174.56	4,702.35	(119.42)	(11.94)	86,880.24
Donor Advised Totals:		728,964.13	0.00	(5,000.00)	2,416.30	1,465.19	39,470.08	(1,002.33)	(100.23)	766,213.14
Episcopal Fund										
	3041 Episcopal Fund	11,158,491.08	2,650.00	(524,480.00)	35,738.77	21,907.58	606,223.52	(15,342.93)	(1,481.16)	11,283,706.86
Episcopal Fund Totals:		11,158,491.08	2,650.00	(524,480.00)	35,738.77	21,907.58	606,223.52	(15,342.93)	(1,481.16)	11,283,706.86
Trustee Fund										
	3042 The Julie and Louis Beecherl Trustee's Fund	609,517.97	0.00	(4,000.00)	2,012.50	1,225.47	32,911.30	(838.09)	(83.81)	640,745.34
Trustee Fund Totals:		609,517.97	0.00	(4,000.00)	2,012.50	1,225.47	32,911.30	(838.09)	(83.81)	640,745.34
Totals:		42,379,404.19	647,282.54	(1,380,444.24)	140,612.61	80,286.53	2,261,178.89	(58,271.71)	(5,782.10)	44,064,266.71

EPISCOPAL FOUNDATION OF DALLAS GRANT RECOMMENDATIONS 2023

NAME OF ORGANIZATION (Investment Partners in bold type)	PROJECT NAME	Recommend
20 EDOD ENTITIES TOTAL \$239,000 / 45.5%		
Holy Family Episcopal Church, McKinney	Holy Family Church Renovations	\$25,000
Holy Trinity Episcopal Church Bonham, Bonham	Repairs to Parish House	\$10,000
San Francisco de Assis, Dallas	Forklift for Food Ministry	\$10,000
St. Andrew's Episcopal Church, Farmers Branch	San Andres Fellowship	\$5,000
St. Andrew's Episcopal Church, McKinney	C.L.I.M.B. After School Program	\$8,000
St. Augustine's Episcopal Church, Dallas	Licensed Workforce Childcare	\$12,000
St. Bamabas Episcopal Church, Denton	Nave Sound System Improvement	\$15,000
St. Bamabas/San Bernabé Episcopal Church, Garland	San Bernabe Phase II	\$25,000
St. Christopher's Episcopal Church, Dallas	Restarting Children's Ministry	\$10,000
St. James Episcopal Church, Texarkana	Church Restoration 2023	\$20,000
St. John the Apostle Episcopal Church, Pottsboro	Fire Door Project	\$15,000
St. John's Episcopal School, Dallas	Support for the School Clinic	\$15,000
St. Luke's Episcopal Church, Denison	Food Ministries	\$7,000
St. Mark's Episcopal Church, Irving	Defibrillator machines	\$5,000
St. Matthew's Cathedral, Dallas	Refurbish Volunteer Outreach Ministry Hub	\$25,000
St. Paul Ellis County, Waxahachie	Kindness Kits - hygiene items for the homeless	\$2,000
St. Paul's Episcopal Church, Greenville	Streaming God's Word!	\$4,000
St. Philip's Episcopal Church, Frisco	Social Justice Outreach and Ministry	\$5,000
St. Philip's Episcopal Church, Sulphur Springs	Hard Flooring Replacement	\$12,000
The Episcopal Church of the Good Shepherd, Terrell	Renovation of AV System	\$9,000
5 EDOD- Affiliated ENTITIES TOTAL \$92,000 / 17.5%		
Community Garden Kitchen of Collin County, Inc., McKinney	Angela's Table Meals Program	\$20,000
Gateway of Grace Ministries, Dallas	Teaching English to refugee women to alleviate poverty	\$15,000
Incarnation House, Dallas	Operating Expenses	\$25,000
Incarnation Place, Inc., Dallas	Dallas Lights Poverty Alleviation	\$20,000
Randy Sams Outreach Shelter, Texarkana	Feeding the Homeless	\$12,000

EPISCOPAL FOUNDATION OF DALLAS GRANT RECOMMENDATIONS 2023

NAME OF ORGANIZATION (Investment Partners in bold type)	PROJECT NAME	Recommend
7 FAITH-BASED ENTITIES TOTAL \$91,000 / 17%		
Agape Resource & Assistance Center, Plano	Resource & Assistance Center General Operations	\$20,000
Exodus Ministries, Dallas	Transitional Housing for Formerly Incarcerated Women	\$6,000
Hope Clinic of Garland	Hope Clinic support	\$10,000
Hope Clinic of McKinney	Prescription Assistance and Vaccines	\$10,000
Julia's Center for Healthcare, Plano	Operating support for rent expense to provide medical care	\$20,000
One Man's Treasure, Rockwall	Clothing Men for Successful Reentry	\$10,000
The Vitamin Bridge, Coppell	Nutrition Support for 7,500 Under-Resourced, Moms-to-Be	\$15,000
9 OTHER NON-PROFITS TOTAL \$103,000 / 20%		
Abide Women's Health Services, Dallas	Capacity Building for Abide Women's Health Services	\$15,000
Bridge Breast Network, Dallas	Bridging Health Care Access	\$7,000
Community Lifeline Center, McKinney	Mobile Food Distribution	\$10,000
DME Exchange of Dallas, Dallas	Meeting the DME Need	\$5,000
Elevate North Texas, Plano	Emergency Shelter Program	\$25,000
Nexus Recovery Center Incorporated, Dallas	Continuum of Care for Women with a Substance Use Disorder	\$10,000
Our Friends Place (OFP), Dallas	Our Friends Place Transitional Living Center	\$5,000
Promise House, Dallas	Promise House Support for Homeless Youth in Crisis	\$12,000
Rosa es Rojo, Plano	Wellness and cancer prevention for Latinas in North Texas	\$14,000
41 GRANTS RECOMMENDED totaling		\$525,000

ADVISED FUND GRANTS		
Grants to: St. John's Episcopal School Funded by the J.C. Brown Memorial Scholarship Fund	Donor Advised Fund Grants	\$19,500
Grant to: Nashotah House Funded by the Bishop Stanton Advised Fund	Donor Advised Fund Grant	\$5,000

EPISCOPAL FOUNDATION OF DALLAS
STATEMENT of ACTUAL VS. BUDGET

		2023	YTD at 3/31/2023		
					Variance over (under)
Operating Revenue and Expenses	Notes	Annual	Actual	Budget	Budget
Revenue					
Administrative fee income - gross	(1)	\$ 233,087	\$ 60,588	\$ 58,272	\$ 2,316
Interest Income	(2)	100	4,822	25	\$ 4,797
Operating Revenue		\$ 233,187	\$ 65,410	\$ 58,297	\$ 7,113
Expenses					
Payroll					
Executive Director	(3)	91,838	22,960	22,960	-
Grant Administrator		14,000	7,838	3,500	4,338
Accounting Manager		35,000	8,750	8,750	-
Employer's payroll taxes		10,774	3,025	2,694	332
Total Payroll Expenses		\$ 151,612	\$ 42,572	\$ 37,903	\$ 4,669
Professional Fees					
Audit	(4)	23,760	18,942	5,940	13,002
Website & Computer Tech		1,000	140	250	(110)
Legal Fees		500	-	125	(125)
Marketing		5,000	-	1,250	(1,250)
Development		750	-	188	(188)
Total Professional Fees		\$ 31,010	\$ 19,082	\$ 7,753	\$ 11,330
Office Expense					
Rent	(5)	9,925	2,399	2,481	(82)
Insurance-D&O/Liability		12,600	5,448	3,150	2,298
Telephone/Fax/Internet		600	150	150	(0)
Computer Expense		12,500	11,564	3,125	8,439
Development		500	100	125	(25)
Depreciation		0	-	0	-
Professional Development		2,000	545	500	45
Office Supplies & Postage		500	239	125	114
Marketing materials		500	95	125	(30)
Insurance-Worker's Comp		200	-	50	(50)
Property Taxes		0	-	0	-
Board Luncheon		1,000	-	250	(250)
Meetings		500	367	125	242
Convention		200	-	50	(50)
Memorials & special gifts		500	-	125	(125)
Miscellaneous		500	-	125	(125)
Total Office Expense		\$ 42,025	\$ 20,907	\$ 10,506	\$ 10,401
Operating Expense		\$ 224,647	\$ 82,561	\$ 56,162	\$ 26,400
Operating Surplus (Deficit)		\$ 8,540	\$ (17,151)	\$ 2,135	\$ (19,286)

- (1) Includes Pooled account and St. John's
- (2) Funds sitting in money market account for 2023 grants
- (3) Timing of grant cycle payroll
- (4) Timing of audit billing and payment
- (5) Software fees-Foundant yearly fee & Fundriver set up and quarterly fees

**EPISCOPAL FOUNDATION OF DALLAS
STATEMENT OF NET ASSETS**

		As of 3/31/23	As of 3/31/22	As of 12/31/22
Assets				
Cash - Foundation operating		\$ 123,770	\$ 159,857	\$ 146,127
Cash - Vanguard Money Market		530,324	111,198	1,022
Administrative fees receivable		43,139	57,304	49,772
Contribution receivable				800
Investments - Foundation	(1)	12,690,665	7,186,760	12,496,973
Investments - Agency	(1)	31,373,601	41,915,484	29,882,431
Oil and gas property	(2)	3,500	3,500	3,500
Deposits and prepaid expenses		1,193	4,428	1,193
Right of Use Asset	(3)	9,391		11,790
Total assets		\$ 44,775,583	\$ 49,438,532	\$ 42,593,608
Liabilities and Net Assets				
Liabilities				
Payroll liabilities		\$ 4,008	\$ 2,894	\$ 225
Lease Liability	(3)	9,391		11,790
Due to Agency Funds		31,373,601	41,915,484	29,882,431
Total liabilities		\$ 31,387,000	\$ 41,918,378	\$ 29,894,446
Net Assets				
Without donor restrictions		\$ 13,386,833	\$ 7,518,404	\$ 12,697,412
With donor restrictions		1,750	1,750	1,750
Total net assets		\$ 13,388,583	\$ 7,520,154	\$ 12,699,162
Total liabilities and net assets		\$ 44,775,583	\$ 49,438,532	\$ 42,593,608

Notes to Statement of Net Assets:

- (1) Investments @ 3/31/22 and 3/31/23 are not comparable due to \$6.3 million EHFD 12/31/22 grant to EFD
- (2) The Foundation accepted a contribution of property in 1989. Under the terms of the property assignment, the Foundation shares any receipts from the property 50%:50% with other charities. The property is conservatively valued at \$3,500. Half the value is reflected as "temporarily restricted" due to the terms of the property assignment
- (3) New lease accounting to record "Right of Use" asset and related liability for office space lease agreement

**EPISCOPAL FOUNDATION OF DALLAS
STATEMENT OF ACTIVITIES**

	Quarter Ended 3/31/23	Quarter Ended 3/31/22	Year Ended 12/31/22
Operating Revenues and Expenses			
Administrative fee income-gross	\$ 60,588	\$ 73,731	\$ 239,516
Interest-money market account	4,822	10	16,706
Miscellaneous Income (EHFD)			137
Total operating revenue	\$ 65,410	\$ 73,741	\$ 256,359
Partner reimbursement Expense	(1) \$ -	\$ -	\$ 51,448
Payroll and payroll taxes	(2) 42,572	37,927	184,083
Professional fees	(3) 19,082	7,119	33,796
Sponsorships	(4) -	5,244	6,994
Office Operation	(5) 20,907	7,901	39,307
Total operating expenses	\$ 82,561	\$ 58,190	\$ 315,628
Increase in net assets from operations	\$ (17,151)	\$ 15,550	\$ (59,269)
Contributions income - Episcopal Fund	\$ -	\$ 1,000	\$ 9,750
Net Investment Gains			
Assets transferred from EHFD Grant	\$ -	\$ -	\$ 6,315,342
Interest & dividends	40,168	16,235	
Realized gains	24,598	9,177	(78,618)
Unrealized gains (losses)	678,605	(441,836)	(1,401,799)
Less: Vanguard advisory fees	(1,665)	(1,869)	(7,709)
Less: Administrative fees on EFD funds	(26,133)	(10,481)	(34,862)
Total investment revenue	\$ 715,572	\$ (428,774)	\$ 4,792,354
Grant Expense			
Foundation grants	\$ -	\$ -	\$ 222,200
Trustee fund grants	4,000	3,000	27,000
Advised fund grants	5,000	5,000	39,500
Total grant expense	\$ 9,000	\$ 8,000	\$ 288,700
Total Increase (Decrease) in net assets	\$ 689,421	\$ (420,223)	\$ 4,454,135
Net assets at beginning of period	\$ 12,699,162	\$ 7,940,377	\$ 7,940,377
Net assets at end of period	\$ 13,388,583	\$ 7,520,154	\$ 12,394,512

Notes to Statement of Activities:

- (1) St. Matthew's Correction
- (2) Q1 2023 Grant-related payroll is higher than Q1 2022 because we combined grant cycles & changed deadline to 3/31
- (3) Increase is due to timing of audit billings and payments
- (4) 2022-One Man's Treasure \$1,243.56, Empty Bowls \$3,000, Brotherhood of St. Andrews \$1,000
- (5) Increase is due to software licensing fees



Executive Director Quarterly Report Dashboard 2023

Quarter: 1Q 2023

(Most impactful activities highlighted in yellow)

1. Number of prospective partners contacted (goal = 3 per quarter): 3

Phone:

Email:

In person: Apostles'-Coppell, Epiphany, St. John's Church

2. Number of current partners contacted (goal = 5 per quarter): 5

Phone:

Email:

In Person: St. John's School, St. Augustine's, St. James-Texarkana, St. Peter's, St. Luke's

3. Strategic Direction Coordinator/Committee meetings held: 2

Strategic Direction Coordinator: Barbara McColm/Pat Carrigan

Strategic Direction Committee: Development & Marketing/Grants

4. Committee minutes created/reviewed:

2/8/23: Investment Committee Meeting

2/21/23: Executive Committee Meeting

2/22/23: Grant Committee Meeting

2/23/23: Development and Marketing Committee Meeting

3/7/23: EFD Board Meeting

5. Outside Foundation leader and continuing education meetings:

1/17/23: Dallas Contributors Network (DCN) "Affordable Housing"

2/9/23: Executive Director Lunch Bunch

2/15/23: Egnyte Webinar on "How to Maximize your Data Security"

2/21/23: DCN "Equitable Grantmaking"

3/21/23: DCN "Current State of Evictions"

3/28/23: Forvis Webinar "Mission and the Board"

6. Outside meetings for grants or other:

Call with Rob Milbank – Incarnation Place

Lunch with Bishop Sumner (Andy and Pat) – Diocese priorities for 2023

7. Financial Skills Development:

8. Other Projects:

A. Coordinated and attended Site Visits:

- a. 2/13/23-Elevate North Texas
- b. 3/1/23-Family Compass
- c. 3/14/23-DME Exchange

B. 1/14/23: Parish Leadership Day – Created and delivered presentation with Barbara McColm (23 attendees)

C. Coordinated New Trustees Onboarding Meeting and materials 2/16/23

D. 3/9/23: Created and delivered Grant Writing Tips with EFD with Polly Bireley (27 attendees)

E. 3/26/23: Created and delivered Planned Giving Presentation with Barbara McColm to St. Peter's-McKinney (~40 attendees)

F. Oversaw Audit Preparation and fieldwork

G. Finalized Donor Advised Fund Guidelines

Strategic Direction #1 Q1 January – March 2023			DIRECTION #1 Positioning the Foundation to Raise More Money	
Coordinator	Team Members	Collaborators	ACTION AREA: Developing New Products	Status
Pam	Barbara		Planned Giving Workshop created and presented to parish audiences.	1/14/23 PLD 3/26/23 St. Phillips, McKinney
Pam	Barbara Father Fabian	Polly	Grant writing workshop created and deployed to encourage EDOD parishes to submit grants for funding.	3/9/23
Strategic Direction #1 Q2 April – June 2023			DIRECTION #1 Positioning the Foundation to Raise More Money	
Coordinator	Team Members	Collaborators	ACTION AREA: Customizing Fundraising Strategies	Status
Barbara	Kam	Pam	Determine EDOD school segmentation to create marketing strategy	In process
Strategic Direction #1 Q2 April – June 2023			DIRECTION #1 Positioning the Foundation to Raise More Money	
Coordinator	Team Members	Collaborators	ACTION AREA: Improving Communication	Status
Barbara	Crayton TJ	Pam	1. EFD Communication Plan created. 2. Current PPT presentations reviewed for brand and impact.	In progress

Strategic Direction #1 Q3 July – September 2023			DIRECTION #1 Positioning the Foundation to Raise More Money	
Coordinator	Team Members	Collaborators	ACTION AREA: Developing New Products	Status
Barbara	Kam TJ Fabian Crayton	Investment Committee	Donor Advised Fund Information prepared to best communicate to prospects with a goal of presenting session at EDOD convention	Donor Advised Fund Policy drafted

Strategic Direction #2 Q1 January – March 2023			DIRECTION #2 Optimizing Grant Structure for Greater Impact and Exposure	
Coordinator	Team Members	Collaborators	ACTION AREA: Reformulating the Grant Structure	Status
Pat	Ford Robbi Barbara TJ Elizabeth Fabian	Pam	Trustee Award structure, communication, recommendation and timeline completed to best meet board approval for November award.	Complete

Strategic Direction #2 Q1 January – March 2023			DIRECTION #2 Optimizing Grant Structure for Greater Impact and Exposure	
Coordinator	Team Members	Collaborators	ACTION AREA: Reformulating the Grant Structure	Status
Pat	Ford Robbi Barbara TJ Elizabeth Fabian	Polly Pam	Grant administration procedures effectively meet committee evaluation process with new deadline and combined funding.	In process

Strategic Direction #2 Q2 April – June 2023			DIRECTION #2 Optimizing Grant Structure for Greater Impact and Exposure	
Coordinator	Team Members	Collaborators	ACTION AREA: Reformulating the Grant Structure	Status
Pat	Ford Robbi Barbara TJ Elizabeth Fabian	Polly Pam	Grant review captures potential impact grant ideas.	

Strategic Direction #2 Q4 October – December 2023			DIRECTION #2 Optimizing Grant Structure for Greater Impact and Exposure	
Coordinator	Team Members	Collaborators	ACTION AREA: Reformulating the Grant Structure	Status
Pat	Ford Robbi Barbara TJ Elizabeth Fabian	Pam	Large impact grant strategy created for execution in 2024	

Strategic Direction #3 Q1 January – March 2023			DIRECTION #3 Strengthening our Board for Growth	
Coordinator	Team Members	Collaborators	ACTION AREA: Setting Expectations and Board Development	Status
Elizabeth	Charles Andy Robbi	Pam Committee Chairs	In person onboarding process executed and evaluated for new trustees	Complete

Strategic Direction #3 Q2 April – June 2023			DIRECTION #3 Strengthening our Board for Growth	
Coordinator	Team Members	Collaborators	ACTION AREA: Setting Expectations and Board Development	Status
Elizabeth	Charles Andy Robbi	Pam	Skillsets defined of current board makeup. Church leadership contacted for potential board candidates.	

Strategic Direction #3 Q3 July – September 2023			DIRECTION #4 Strengthening our Board for Growth	
Coordinator	Team Members	Collaborators	ACTION AREA: Setting Expectations and Board Development	Status
Elizabeth	Charles Andy Robbi	Pam	Non board member participation explored to add new expertise and broaden perspectives for greater parish inclusion.	

Strategic Direction #3 Q4 October – December 2023			DIRECTION #4 Strengthening our Board for Growth	
Coordinator	Team Members	Collaborators	ACTION AREA: Setting Expectations and Board Development	Status
Elizabeth	Charles Andy Robbi	Pam Committee Chairs	Committee Chairs prepare strategic direction accomplishments for 2024	